

KEY THEMES

audiocollab 2025

12|11|25 SOHO HOTEL LONDON



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Audio Industry in Numbers [Futuresource presentation]

Unlock a data-driven assessment of the overall consumer audio industry. Futuresource's flagship Audio Industry in Numbers presentation reveals the latest figures on market performance, identifies winning and losing categories, and pinpoints the features and technologies spearheading the industry.

Voice of the Retailer

Time to turn our attention to audio retailers to uncover the latest market trends and consumer behaviours dominating this space. As the retail environment and shopper behaviours continue to rapidly evolve, what strategies can retailers adopt to stay ahead?

Decoding the Audio Consumer: New Consumer Perspectives [Futuresource presentation]

Deepen your understanding of audio consumers with this data-rich presentation, leveraging insights from Futuresource's Consumer Insights programme. Explore the who, what, when, where and why behind audio technology purchases, and dive into the nitty-gritty of device ownership trends. Leave equipped with hard-won insights into audio consumers, enabling you to make informed decisions about where to focus your resources and priorities.

As Easy as A, B, Z? Capturing the Loyalty of Young Consumers

The audio environment has become unrecognisable since legacy brands first opened their doors. Now, vendors must adopt a fresh approach to ensure their products attract and retain the likes of Gen Z and Gen A. This session will explore the trends capturing the new generation of audio consumers and the strategies vendors can adopt to ensure loyalty.

Tariff Turbulence: Reassessing the Landscape

The audio industry has not been immune to the macroeconomic pressures shaking countless industries. From Trump tariffs to supply chain volatility, these headwinds show little sign of abating. This session evaluates how global conditions are impacting audio and explores how audio vendors can navigate the pace of these fast-changing conditions.

The Innovative Future of Hearing Health

Awareness of hearing health is arguably at an all-time high, especially since Apple launched a clinical-grade Hearing Aid feature in the AirPods Pro 2. While this advancement has boosted accessibility to hearing health, it also poses challenges for over-the-counter (OTC) brands, with Apple threatening to capture a significant portion of the market. This session will examine new market dynamics, innovations in hearing health technology, and the extent to which this technology can be advanced.



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Uninterrupted Immersion: Audio in the Car

Automotive presents a vast opportunity for brands to create integrated, immersive audio experiences. In this session, we will look beyond the hardware to uncover the true scope of the automotive opportunity and how to connect the dots between the car, the phone, and the multiroom setup.

Sound Investments: Maximising Music & Content Monetisation

Music and content are deeply ingrained in our cultural makeup, but brands must still be proactive to capture the ears and hearts of consumers. Join us as we explore the vast music and content landscape to make sense of this evergreen opportunity. Zoning in on the influence of Generation Alpha, the role of platforms, discoverability and search, and how to maximise mediums such as radio, podcasts, and audiobooks.

Virtually There? The Gen-AI Prompted Evolution of Virtual Assistants

Virtual assistants are yet to realise their full potential, but the explosion of generative AI signals the start of a new era for AI-based VA technology. Dive into the monetisation opportunities for next-generation voice assistants, emerging use-cases and applications, and the potential AI holds to accelerate innovation.

The Post-Sale Playbook: Securing Revenue Beyond Purchase

In an increasingly competitive market environment, lengthening and solidifying revenue streams becomes crucial to staying ahead. Fortunately, the digital age presents myriad opportunities for brands to increase touchpoints with consumers and secure post-sale revenue. Gain new insights on how brands can utilise apps, personalisation, and the overarching audio ecosystem to secure long-term profitability.

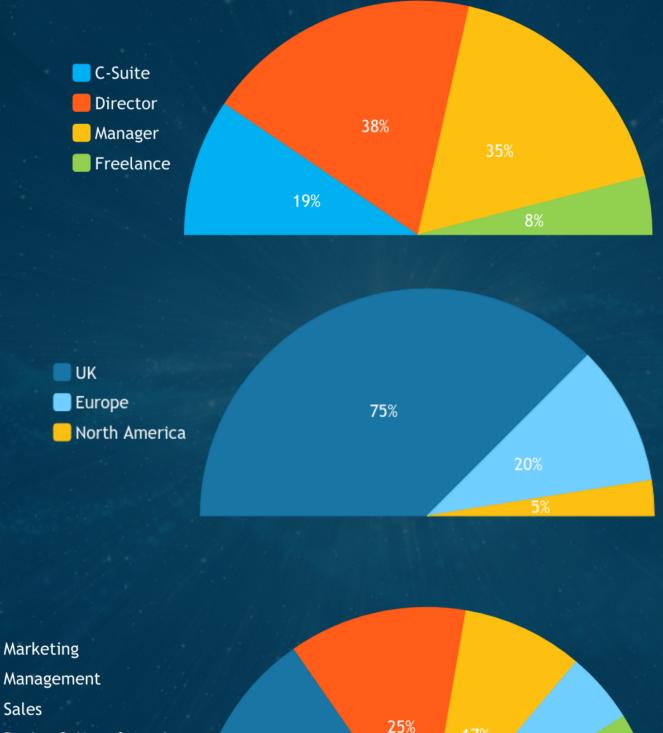
More Mass Premium

As consumers access quality audio more than ever before, the mass premium segment strategy for audio brands becomes increasingly crucial. Yet bringing premium audio to the mass market is not without its challenges. How can brands innovate to justify higher price points with differentiation? Is it good enough to encourage replacements and upgrades?



WHO ATTENDS AUDIO COLLAB?

8%



31%

Design & Manufacturing

- Other
- Operations

WANT TO BE INVOLVED? CONTACT US TODAY.



Conference Programme

Carl Hibbert

carl.hibbert@futuresourc e-hq.com



Event Logistics

Olivia Lowden

olivia.lowden@futuresourc e-hq.com



Marketing and Partnerships

Nicola Finn

nicola.finn@futuresource -hq.com



Sponsorships

Benedict Greenwood

benedict.greenwood@fut uresource-hq.com

About Futuresource

Futuresource Consulting is a specialist research and knowledge- based consulting company with a heritage stretching back to the 1980s. Its insight and global market coverage are based on informed regional expertise, ensuring its portfolio of world class clients is fully supported in research, analysis, strategic planning and decision making.



